









WELCOMES YOU TO SARAWAK



Celebrating 40 Years of Transformational Growth









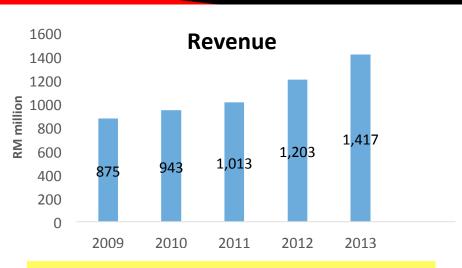
Cahya Mata Sarawak



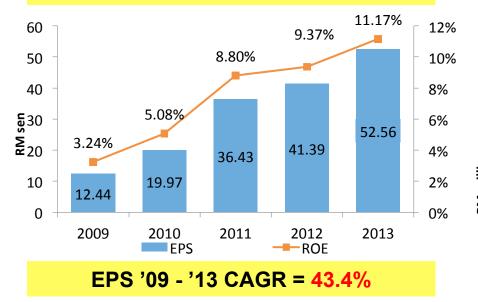
- One of Sarawak's largest listed companies, with over 2,000 employees plus 1,562 in its 2 listed associate companies.
- Incorporated in 1974; Listed on KLSE in 1989.
- Our portfolio spans over 35 companies involved in cement manufacturing, construction materials, trading, construction, road maintenance, property development, financial services, education and other services.
- Has nearly 50 offices across the State of Sarawak

Group Key Financials 2009 to 2013



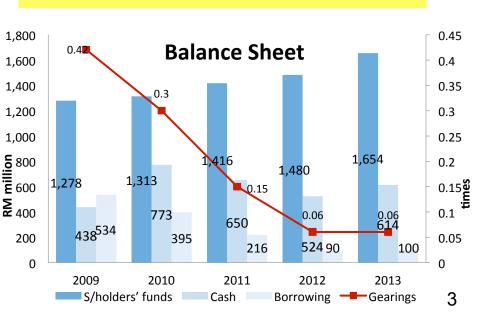


Revenue '09 - '13 CAGR = 12.8%



PBT & PBT Margin 350 25.0% 20.3% 300 18.9% 17.6% 20.0% 250 200 E 200 150 12.6% 15.0% 11.3% 295 10.0% 227 100 178 5.0% 119 50 99 0 0.0% 2009 2010 2011 2012 2013 PBT ——PBT Margin

PBT '09 - '13 CAGR = 31.4%



Key Business Segments





CAHYA MATA SARAWAK

Cement



- ☐ Sole cement and clinker manufacturer in Sarawak.
- ☐ Installed capacity of 1.75m MTpa vs. 2014 projected demand of 1.71m MT.
- ☐ Clinker capacity of 0.88m Mtpa.
- Constructing a new 1m MTpa cement grinding plant at Mambong.

Construction Materials
& Trading



- ☐ Combined quarries annual capacity of 3.15m MT, commands 30% market share for stone aggregates sold in Sarawak.
- ☐ Supply 60% of Sarawak's market for high quality premix & bitumen emulsion.
- ☐ Manufactures steel drawn wires & wire mesh.

Construction & Road Maintenance



- ☐ Involved in wide range of construction & road maintenance projects across Sarawak.
- ☐ Maintains approximately:
 - 680 km of Federal roads.
 - 5,400 km of State roads.

Samalaju Development



- ☐ Workers accommodation & related services.
- ☐ Planned new township & service centre.
- 20% investment in OMS focuses on developing a manganese and ferro alloy smelter.
- 40% investment in MPA Sarawak focuses on developing an integrated Phosphate complex.

Future growth driver

Property Development



- Owns 2 large land banks in Kuching.
- 2 major assets:
 - 3,911-acre land bank in Petra Jaya being developed into a riverine township called Bandar Baru Samariang.
 - 199-acre land bank in Muara Tebas being developed into Kuching's new CBD, called The Isthmus.

Hidden gem to be unlocked

Strategic Investments



Listed

- ☐ 25.07% stake in K&N Kenanga Holdings.
- 20% stake in KKB Engineering Bhd.

<u>Unlisted</u>

- CMS Opus
- Tunku Putra School

Strong growth potential with value added by CMS

Core divisions set to grow in tandem with Sarawak's growth story

CMS Strengths



- Sustainable and profitable core businesses
- High barriers to entry into CMS' cement business
- Strong balance sheet, cash position & low gearing
- Experienced and proven management team
- Employer of choice in Sarawak with loyal staff
- Strong Corporate Governance, Internal Business Management Processes/Controls
- CMS is seen as a proven ally and infrastructure facilitator in the State's development plans

CMS Strengths (Cont'd)



- Strong Governmental links and understanding of Governmental procedures and of the State generally
- Long Established profitable JV with State Government agencies through Bintulu Development Authority and Sarawak Economic Development Corporation
- Accustomed to working with international JV partners in large projects
- Substantial land bank across the State
- Shariah compliant stock
- CMS' focus is on Malaysia's most exciting growth corridor SCORE and the Malaysian State with the most potential for sustainable industrial based growth

CMS' Perspective on the Appeal of SCORE & Sarawak to Overseas Investors



- A politically stable and harmonious multi cultural Malaysian State
- Strategic Location on the Asia Pacific trade routes
- English speaking
- Common Law based legal system
- Approachable, responsive and business friendly State Government with the financial resources and will to drive private sector investment
- Attractive tax and investment incentives
- SCORE in Samalaju is already operational & not just a political dream
- Infrastructure is in place with more under way

CMS' Perspective on the Appeal of SCORE & Sarawak to Overseas Investors (Cont'd)



- Ample power available for investors at attractive prices
- Plenty of land and resources available for investors
- Trainable, loyal and competent local workforce becoming available
- Equator Principles compliant power generation facilitates international financing
- Focus is on quality investors
- Strong Japanese investor involvement already
- SCORE is a long term and sustainable growth driver due to its ability to attract manufacturers attracted by the energy available
- Multi faceted nature of SCORE provides both wider primary investment opportunities and many downstream secondary investment opportunities

CMS' Future Strategy



To ride the accelerating Sarawak Growth Story through current & future investments in:

Energy Intensive Industries

e.g. OM Sarawak & Malaysian Phosphate Additives

Consequential Infrastructure & related services required across the State

e.g. Cement and other construction materials, township development, road maintenance, construction & other asset management services

CMS Invites Members Of MAJECA To Be Part Of East Asia's Most Exciting Investment Destination





YOUR ONE STOP GATEWAY TO SARAWAK

Cement Clinker Concrete Products Industrialised Building
Systems (IBS) Stone Aggregates Premix Wire Mesh Steel Bars &
Engineering Construction Materials Trading & Agencies Construction
 Road Maintenance Project Management Township & Property
Development Temporary Workers Housing Financial Services *



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THANK YOU