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37th MAJECA-JAMECA
Joint Conference

TRANSFORMING BUSINESS Through DIGITALISATION

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- IT Advisor of Sunway Group
- Director of Powerware Systems
- Chairman of Outsourcing Malaysia
- Advisor of PIKOM

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What does your Devices know about YOU?

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Contacts

- Windows Contacts
- Address Book
- Contact Manager

Deleted Files

- Deleted files can be recovered

Name & Address

- Web browser autofill
- Windows Contacts
- Address Book
- Contact Manager

Recent Files

- List kept by OS
- Various Apps keep their recent file lists

Text Messages

- Text log stored on phone

Passwords

- Web browser autofill
- Stored in the file system

Recently Visited Sites

- Browser's cache
- Browser's history
- Cookies

Credit Card

- Web browser autofill
- Download statements

Bank Account Info

- Downloaded bank statements

Recent Locations

- Photos navigation apps

Current Location

- GPS

Phone Calls

- Call log stored on phone



Digitisation Vs Digitalisation

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DIGITiSATION

DIGITALiSATION



1885



1920



1965



1985



1990



2000

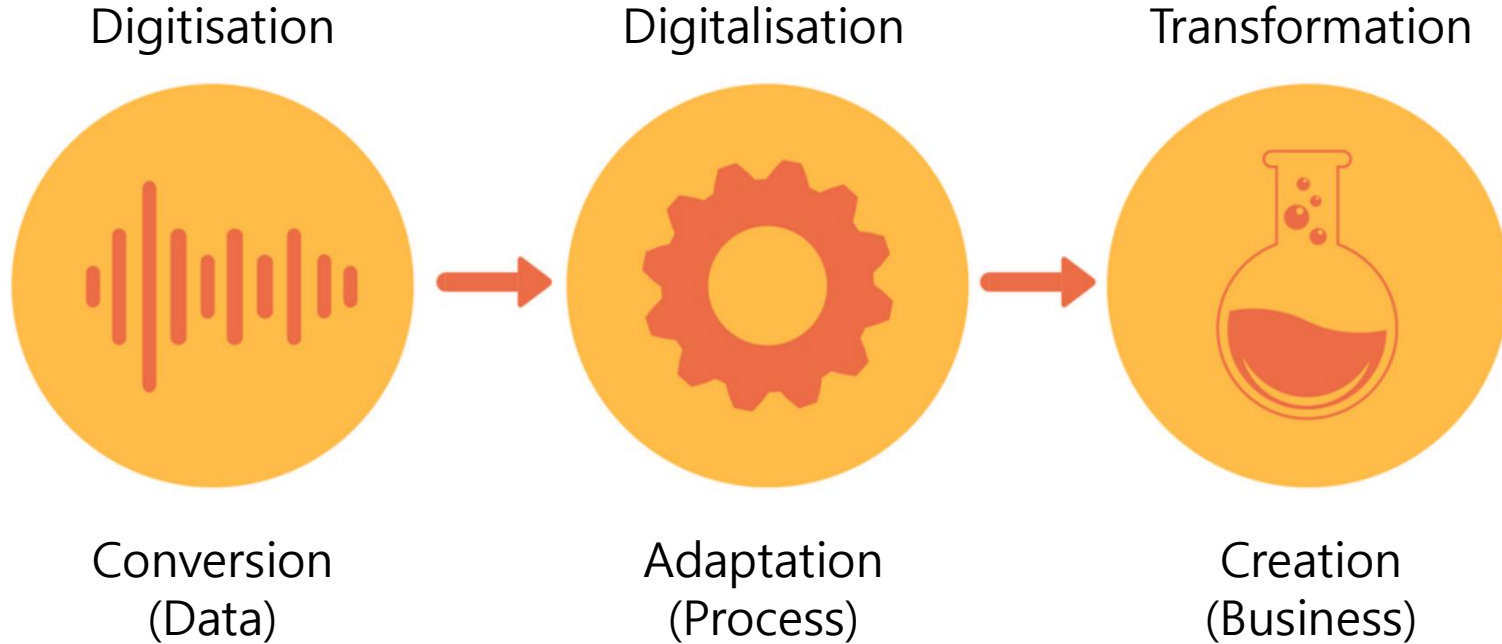


2015



Future

Digitisation Vs Digitalisation

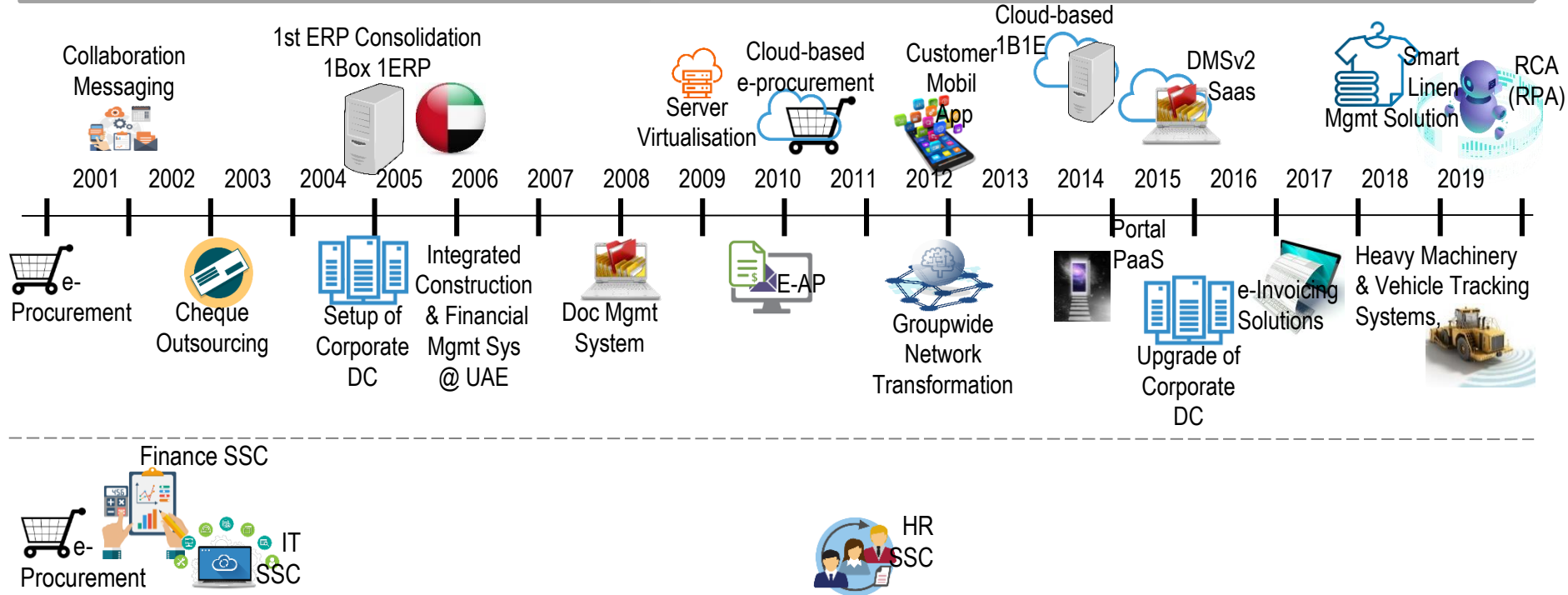


Digitisation & Digitalisation of A Local Conglomerate

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DIGITISATION

DIGITALISATION



Business Process Outsourcing

Learn & Grow

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Engage with your clients / users / stakeholders (with sincerity)

Empower your team (to deliver differentiated and distinguished services)



Optimise your operations (understand your processes) for better responses to change.

Transform your services (and deliver new value).



The only thing harder than Transformation is...*failing to transform*

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9 out of 10 enterprises in Malaysia have Identified their Digital strategies over the next few years.

- Asia IoT Business Platform 2018/2019 Enterprise IoT Report

Malaysian enterprises currently exploring and/or implementing IoT solutions



Current State of Digital Transformation



Most beneficial IoT innovation to enterprises



*** OPPORTUNITIES ***

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Hitachi Sunway, A One-Stop ICT Solutions & Services Provider in ASEAN

300

employees

9

countries

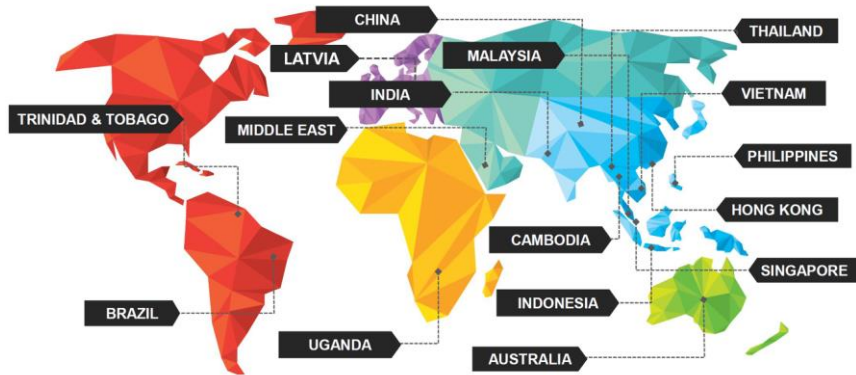
15

locations

1000

customers

SUPPORT COVERAGE BEYOND ASEAN



Enabling organizations to successfully adopt

EMERGING TECHNOLOGIES



CLOUD
SOLUTIONS



ADDITIVE
MANUFACTURING



3D
PRINTING



INTERNET
OF THINGS



6 DATA CENTERS, 1 NOC
ISO & PCI DSS Certified



managed by trained & certified engineers with **ITIL, PMP, CEH**

အာကုလ (aw kohn)

salamat po

gracie

ありがとう (arigat ō)

நன்றி
(nandri)

Thank You

Cảm ơn

merci

Terima Kasih

谢谢
(xie xie)

စပေတုလ (kphəwə kphn)

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